

Luke J. Weathers, III

Work Resume

PROFESSIONAL SUMMARY:

Proficient computer skill in the applications of PowerPoint, Excel, and Word Documents. My communication skills are Empathic listening and persuasive speaking. I am a **person** who either comes to an agreement with **someone** else, or **one** who helps other **people** reach such an agreement.

WORK HISTORY:

USPS

Retired, United States Postal Service – From October 31, 2007 to Present

Senior Business Service Network Specialist, EAS 19, (2005 – 2007)

Business Service Network Specialist, EAS 17, (2002 – 2005)

Senior Customer Service Representative, EAS 16, (1998-2002)

Customer Service Representative, EAS 13, (1997 – 1998)

Assigned customers, maintained their service needs. Client base included FedEx and UPS

Claims & Inquiry Clerk, Level 5, (1992 -1997)

Processed lost packages and mail, provided other services such as providing US flags to funeral homes for deceased veterans and request for Freedom of Information.

Window Clerk, Level 5, (1985-1992)

Provided face to face service to customers including the selling of postage and processing passports.

Distribution Clerk Mach, Level 6, (MPLSM), 1978-1985

Processed mail via Letter Sorting Machines which required the operator to know via memory city secondaries, for example White Station, 38117

Distribution Clerk, Level 5, (1975-1978)

Processed mail via manual distribution which required the operator to know via memory city secondaries, for example White Station, 38117

Rahal Dodge Car Dealership

Car salesman, sold new and used cars, 1972 - 1975

Specialist in conversions vans for veterans

Independent Life Insurance Company

Sold life insurance and fire insurance, 1969 -1972

EDUCATION:

1969 – 1972, Memphis State University
1968 - 1969, Virginia Union University
1964 – 1968, Catholic High School for Boys
1956 – 1964, St. Anthony Catholic Elementary School

Additional Courses:

Time Management	#21530-00
Stress Management	#16103-00
How To Become A Better Communicator	#15X99-00
Managing Multiple Tasks: Mental Skills for Multi-Tasking	#11P01-06
Job Instructor Training	#21505-00

OTHER POSITIONS HELD: (Past and Present)

4th Degree Knight of Columbus with the Catholic Church
Past Faithful Navigator, Past Faithful Admiral, Presently, Faithful Captain
Saint Anthony Catholic Parish of Memphis Alumni Legacy Preservation Committee
Member of the Tipton County Democratic Party Member of the DVG (Stands for Deutscher Verband der Gebrauchshundsportvereine, or the German Association of Working Dog Sport Club.
Founder, President, and Training Director of the Blues City Schutzhund Club, 1975 to present.
President/Co-Founder of Weathers & Associates, 1990 – 1992 (Network Marketing Company)

ACCOMPLISHMENTS:

As a Network Specialist with the USPS, I serviced 32 Premier Customers which represented \$36,530,786 or 38% of the total revenue for West Tennessee. I maintained the Revenue Base via prompt response to their inquiries, issue resolution, processing requests & providing accurate information. I gained and utilized the support of the Customer Support Team (CST) in each District by helping to identify ongoing operational issues and achieving resolutions. I disseminated information from Headquarters, SE Area, and Tennessee District to CST providing vital information, such Mail Alerts and weather/disaster alerts. Received a National Award in 2006 for being the number one Business Service Network in the United States.

Weathers & Associates were the number 5 like company in the United States in 1990.

Published:

The West Tennessee Historical Society Papers:

Notes on the History of St. Anthony's Catholic Church and School, Memphis TN

As Founder, President, and Training Director of the Blues City Schutzhund Club, I earned numerous dog training titles and received several awards from Germany.